

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 093476
ORIGIN COME-00

INFO OCT-01 ARA-06 ISO-00 EB-08 OES-06 /021 R

DRAFTED BY COMM/BIC/OED/SIPS/FECROSLEY/DJH
APPROVED BY EB/OCA/CM/JJREILLY
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN
ARA/BR/RELTZ (PHONE)
OES/NET/IM/WMOFFITT (INFO)
ARA/ECP/KRICHARDSON (INFO)

-----261829Z 127519 /41

P 261632Z APR 77
FM SECSTATE WASHDC
TO AMCONSUL RIO DE JANEIRO PRIORITY
INFO AMEMBASSY BRASILIA PRIORITY

LIMITED OFFICIAL USE STATE 093476

E.O. 11652: NA

TAGS: BEXP, BR

SUBJECT: PRODUCT OPPORTUNITY - REACTOR CONTROL ROOM SIMULA-
TOR FOR NUCLEBRAS ANGRA II

1. LINK SIMULATOR DIVISION OF SINGER CORP. SALES MANAGER
JOSEPH CUNNIFFE AND TECHNICAL PROJECT DIRECTOR ARRIVE RIO
APRIL 26 TO PRESENT PROPOSAL TO DR. CARLOS SYLLUS, DIRECTOR
OF R AND D AND JORGE SPITALNIK OF NUCLEBRAS AT RUA GENERAL
POLIDERO 316 W/OZ BOTAFOGO.

2. SINGER IS ONLY KNOWN US MANUFACTURER TO BID SIMULATOR
AND A LESS EXPENSIVE ALTERNATE FOR NUCLEBRAS TRAINING PRO-
GRAM. DEVISE WOULD BE USED FOR ANGRA II NUCLEAR POWER
PLANT BUILT BY KWU AND REPLICATES SIMULATOR SOLD TO GERMANY
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 093476

FOR KWU PLANT IN 1973. SINGERS' ALTERNATE BID FOR LESS
SOPHISTICATED EQUIPMENT DESIGNED TO COMPETE WITH FRENCH
OFFER AND MEET COST LIMITATION OF NUCLEBRAS BUDGET.

3. SINGER APPLIED TO EXIM BANK FOR PC OF APPROXIMATELY 6
MILLION DOLLARS. SINGER HAS HEARD LMT OF FRANCE OFFERING
EXTREMELY LOW PRICE AND SOFT TERM LOAN TO CAPTURE CON-

TRACT. BID NEGOTIATIONS ARE MAY 9, 1977.

4. STRATEGIC INDUSTRIAL PRODUCT SALES GROUP (SIPS) USDOC
WOULD APPRECIATE COMMERCIAL COUNSELOR MEETING WITH MR.
CUNNIFFE ON APRIL 28. HE WILL CALL FOR APPOINTMENT.

5. FYI. CONTRACT AWARD IS DOUBLY IMPORTANT TO SINGER
BECAUSE WINNER HERE HAS BEST OPPORTUNITY TO FURNISH SIMU-
LATOR FOR KWU PLANT IN IRAN.
VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 26-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE093476
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/FECROSLEY/DJH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770145-0508
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770418/aaaaaoww.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 02841c9f-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 02-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2689695
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - REACTOR CONTROL ROOM SIMULA- TOR FOR NUCLEBRAS ANGRA II
TAGS: BEXP, BR
To: RIO DE JANEIRO
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/02841c9f-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009